

Appendix 2 – Pricing Model

Service	Hours	Hourly Rate	Staff Cost	Contribution Operational O/H	Contribution Corporate O/H	Process & Materials	Total Cost	Unit Cost	FY 20/21 Unit Price (Exc VAT)	VAT	FY 20/21 Unit Price (Incl VAT)	FY 19/20	FY to FY Variation	FY to FY % Variation	Benchmark Average	Variation to Benchmark Average
				10%	40%					20%						
Hackney Carriage Licence New/Renewal	3	31	92.97	9.30	37.19	79.12	218.57	218.57	219.00	Non-Vatable	219.00	170.00	49.00	29%	183.00	36.00
Private Hire Licence New/Renewal	3	31	92.97	9.30	37.19	16.62	156.07	156.07	157.00	Non-Vatable	157.00	140.00	17.00	12%	181.45	-24.45
Exemption Certificate	0.9	31	27.89	2.79	11.16	11.00	52.84	52.84	53.00	Non-Vatable	53.00	50.00	3.00	6%	52.00	1.00
Temporary Vehicle Licence	1.1	31	34.09	3.41	13.64	16.00	67.13	67.13	68.00	Non-Vatable	68.00	0.00	68.00	100%	73.00	-5.00
Transfer Vehicle Proprietor	0.8	31	24.79	2.48	9.92	1.00	38.19	38.19	39.00	Non-Vatable	39.00	0.00	39.00	100%	40.00	-1.00
Change Vehicle Registration	0.8	31	24.79	2.48	9.92	16.00	53.19	53.19	54.00	Non-Vatable	54.00	0.00	54.00	100%	40.00	14.00
Replacement Vehicle Licence	0.25	31	7.75	0.77	3.10	2.00	13.62	13.62	14.00	Non-Vatable	14.00	12.00	2.00	17%	40.00	-26.00
Replacement Vehicle Plate	0.25	31	7.75	0.77	3.10	15.00	26.62	26.62	28.00	Non-Vatable	28.00	18.00	10.00	56%	0.00	28.00
Operators Licence 5 years	7.4	31	229.32	22.93	91.73	2.62	346.60	346.60	347.00	Non-Vatable	347.00	448.00	-101.00	-23%	773.73	-426.73
Operators Licence 1 years	3	31	92.97	9.30	37.19	2.62	142.07	142.07	143.00	Non-Vatable	143.00	137.00	6.00	4%	229.86	-86.86
Initial Drivers Licence 3 years	4.41	31	136.66	13.67	54.67	4.50	209.50	209.50	210.00	Non-Vatable	210.00	137.00	73.00	53%	207.18	2.82
Initial Drivers Licence 1 years	3.1	31	96.07	9.61	38.43	5.50	149.60	149.60	150.00	Non-Vatable	150.00	125.00	25.00	20%	107.00	43.00
Driver Renewal 3 year	3.5	31	108.46	10.85	43.39	5.50	168.20	168.20	169.00	Non-Vatable	169.00	107.00	62.00	58%	188.18	-19.18
Driver Renewal 1 year	3	31	92.97	9.30	37.19	5.50	144.95	144.95	145.00	Non-Vatable	145.00	95.00	50.00	53%	88.33	56.67
Knowledge Test	9	31	278.91	27.89	111.56	10.00	428.36	42.84	43.00	Non-Vatable	43.00	45.00	-2.00	-4%	27.67	15.33
Replacement ID Badge	0.25	31	7.75	0.77	3.10	4.00	15.62	15.62	16.00	Standard	19.00	15.00	4.00	27%	0.00	16.00
Copy of Licence (Driver)	0.25	31	7.75	0.77	3.10	2.00	13.62	13.62	14.00	Non-Vatable	14.00	12.00	2.00	17%	24.00	-10.00
Licence Change of Address	0.4	31	12.40	1.24	4.96	2.00	20.59	20.59	21.00	Non-Vatable	21.00	0.00	21.00	100%	0.00	21.00
Licence Change of Address &/or Name	0.5	31	15.49	1.55	6.20	5.00	28.24	28.24	29.00	Non-Vatable	29.00	0.00	29.00	100%	0.00	29.00
Pair of Pouches	0.1	31	3.10	0.31	1.24	5.00	9.65	9.65	10.00	Standard	12.00	3.00	9.00	300%	0.00	10.00
Universal Bracket (as per initials)	0.1	31	3.10	0.31	1.24	5.00	9.65	9.65	10.00	Standard	12.00	5.00	7.00	140%	21.60	-11.60
Number Plate Bracket (+ step kit)	0.1	31	3.10	0.31	1.24	12.00	16.65	16.65	17.00	Standard	20.40	11.00	9.40	85%	17.80	-0.80